



THE NATIONAL CASH REGISTER COMPANY • DAYTON, OHIO 45409

DATA PROCESSING • ACCOUNTING MACHINES • CASH REGISTERS • ADDING MACHINES • SERVICE • SUPPLIES

DAYTON, OHIO 45429
INDUSTRIAL PRODUCTS DIVISION
3100 Valleywood Drive
1167

July 24, 1967

Mr. T. Nelson
Systems Consultant
Box 1546
Poughkeepsie, New York 12603

Dear Mr. Nelson:

In response to your inquiry, I am enclosing some descriptive material which deals with the PCMI* Microform System in some detail. If after reviewing this material you have additional questions or if we may be of other assistance, please contact:

Mr. George Reagan
Eastern Regional Manager
Microform Systems Sales
Industrial Products Division
THE NATIONAL CASH REGISTER COMPANY
30 Rockefeller Plaza
New York, New York 10020
(212) 245-9285

We thank you for your interest in the PCMI System.

Sincerely,

J. L. Glanville
Assistant to the Marketing Manager
INDUSTRIAL PRODUCTS DIVISION

JLG:btt

Enclosures

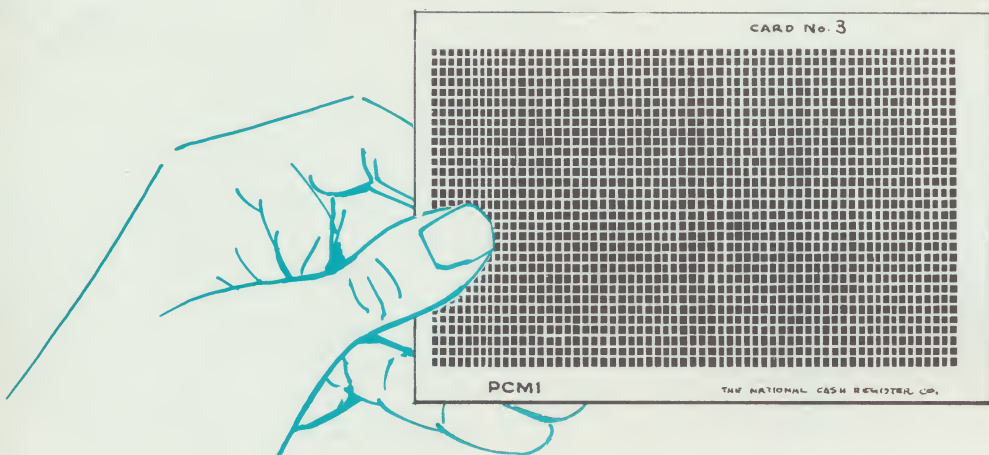
*PCMI is a trademark of The National Cash Register Company.

PCMI*

MICROFORM SYSTEM

A UNIQUE APPROACH TO:

- INFORMATION STORAGE
- PUBLICATION
- DISSEMINATION
- RETRIEVAL



Thirty-two hundred pages . . . reduced 150 times and stored on a 105 mm. by 148 mm. (4 inch by 6 inch) transparency. Both sides laminated for ease of handling and protection of positive images. Inexpensive dissemination copies provide information at point of use . . . dramatically reduce present mailing and updating costs . . . and provide a system tailored to your use.

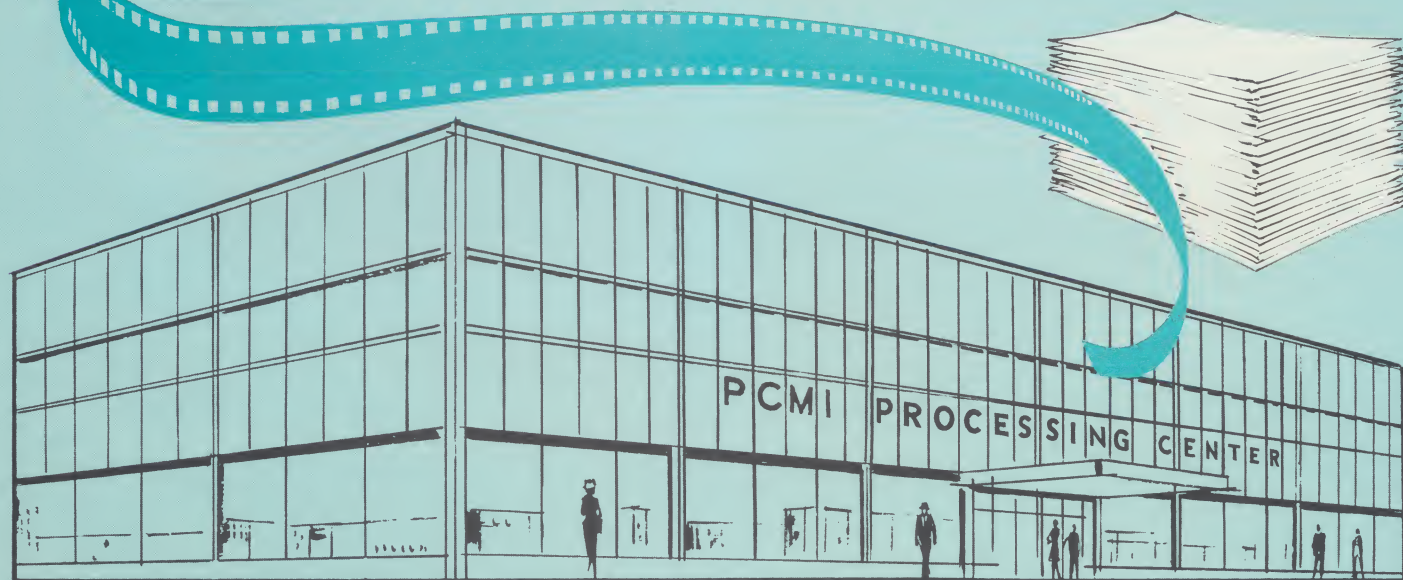


Conveniently located PCMI Distribution Centers process microfilm input . . . or hard copy. An NCR Camera-Recorder produces a master matrix of up to 3,200 images.

Automatic Contact Printer generates dissemination copies . . . Quality con-

trol and clean room facilities assure optimum results.

Individual transparencies may then be sent to all terminal locations for use. This NCR Distribution Center presently has a production capability of 3 million transparencies per year.



GENUINE FACTORY PARTS



PCMI SYSTEM FEATURES

CATALOG SYSTEMS

- Low cost distribution
- Up-to-date information
- Minimum look-up time
- Little or no interfiling
- Improved customer service

EDUCATIONAL SYSTEMS

Programmed Learning For:

- Elementary and high schools
- Colleges and universities
- Vocational training
- Technical training
- Industrial training

ADJUNCT TO ON-LINE SYSTEMS

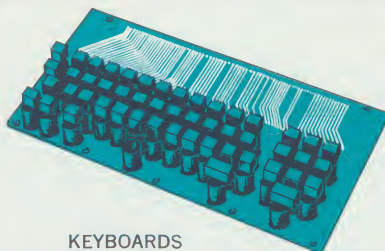
- Reduces mass-storage requirements
- Reduces communication costs
- Effectively increases computer service capacity
- Reduces inquiry traffic

ADMINISTRATIVE

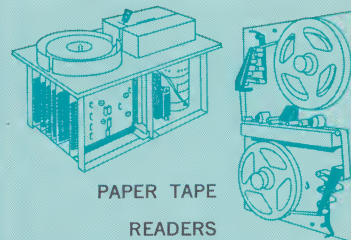
- Field communication policy and procedures
- Current operating data
 - Sales
 - Credit
 - Inventory
 - Price schedules
- Rapid random access to stored image data
- Dramatically reduces present mailing and updating costs
- Handles alphanumeric, graphic or photographic material
- Retrieval and display of stored images is simple and direct
- Complete flexibility in systems design



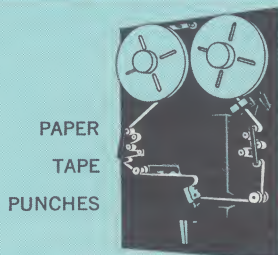
CARD
RANDOM
ACCESS
MEMORY



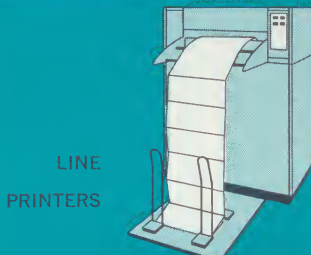
KEYBOARDS



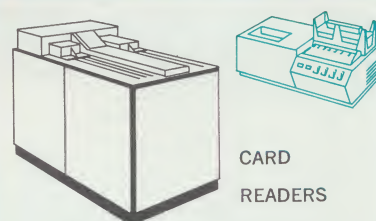
PAPER TAPE
READERS



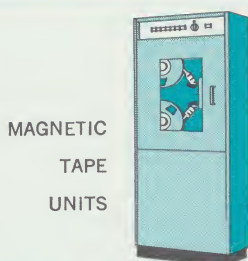
PAPER
TAPE
PUNCHES



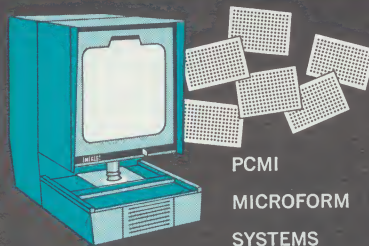
LINE
PRINTERS



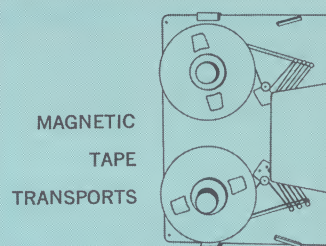
CARD
READERS



MAGNETIC
TAPE
UNITS



PCMI
MICROFORM
SYSTEMS



MAGNETIC
TAPE
TRANSPORTS



MICROFICHE
SYSTEMS



PHOTOCONDUCTOR
DEVELOPMENT AND SALES



THIN
MAGNETIC
FILMS

- SAND CASTING
- POWDERED METAL
- MACHINING

MANUFACTURING SERVICES

NCR's new Industrial Products Division . . . now operating on a world-wide basis . . . offering a wide range of diversified products and services . . . mechanical, electrical, and electronic . . . both current and developmental . . . components, sub-assemblies and complete components . . . ready to serve the varied requirements of government, business, and industry.

- ALPHANUMERIC RECOGNITION
- ELECTRONIC CONTROL AND TESTING

DEVELOPMENT SERVICES



INDUSTRIAL PRODUCTS DIVISION

DAYTON • NEW YORK • WASHINGTON • LOS ANGELES • TOKYO
AMSTERDAM • AUGSBURG • LONDON • MADRID • STOCKHOLM • PARIS